

## Consolidated Interim Report H1 2021 – NTG Nordic Transport Group A/S

**Q2 2021 highlights**

- Total growth in net revenue of 39.4%, hereof organic growth including start-ups of 31.3%.
- Operating margin of 8.0% in Q2 2021 vs. 4.5% in Q2 2020.
- Q2 2021 represents yet another strong quarter with significant growth in both divisions.
- Guidance for the year announced on 1 July 2021 maintained: Net revenue of DKK 6,300 – 6,700 million and adj. EBIT of DKK 450 - 490 million.

**Selected financial information**

For the period 1 January 2021 to 30 June 2021

<b>(DKKm)</b>	<b>Q2 2021</b>	<b>Q2 2020</b>	<b>Change</b>	<b>YTD 2021</b>	<b>YTD 2020</b>	<b>Change</b>
Net revenue	1,720.0	1,234.0	39.4%	3,260.7	2,544.6	28.1%
Gross profit	368.6	295.4	24.8%	703.9	570.8	23.3%
Adj. EBIT	137.5	56.0	145.5%	238.9	101.0	136.5%
Profit for the period	102.9	25.9	297.3%	169.5	47.3	258.4%
Gross Margin	21.4%	23.9%	-2.5 p.p.	21.6%	22.4%	-0.8 p.p.
Operating margin	8.0%	4.5%	3.5 p.p.	7.3%	4.0%	3.3 p.p.
Conversion ratio	37.3%	19.0%	18.3 p.p.	33.9%	17.7%	16.2 p.p.

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**Forward looking statement**

This document contains forward looking statements which are subject to risk factors associated with, amongst others, the economic and business circumstances occurring from time to time in the countries and markets in which NTG Nordic Transport Group and its subsidiaries operate.

It is believed that the expectations reflected in these statements are reasonable, but they may be affected by a wide range of variables, which could cause actual results to differ materially from those currently anticipated. For a description of significant risks and uncertainties identified by the Group, reference is made to the 2020 Annual Report. Any subsequent developments are reflected in this report.

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## Financial Highlights

<b>Income statement (DKKkm)</b>	<b>Q2 2021</b>	<b>Q2 2020</b>	<b>YTD 2021</b>	<b>YTD 2020</b>
Net revenue	1,720.0	1,234.0	3,260.7	2,544.6
Gross profit	368.6	295.4	703.9	570.8
Operating profit before amortisation, depreciation, and special items (adj. EBITDA)	154.9	98.4	296.7	184.2
Operating profit before special items (adj. EBIT)	137.5	56.0	238.9	101.0
Special items, net	0.0	-4.5	-4.2	-4.5
Net financial items	-15.5	-10.2	-25.0	-21.9
Profit for the period	102.9	25.9	169.5	47.3
Earnings per share (DKK) for the period	4.2	1.2	6.8	2.1
Earnings per share (DKK) last 12 months	10.7	0.1	10.7	0.1

<b>Cash flow statement (DKKkm)</b>	<b>Q2 2021</b>	<b>Q2 2020</b>	<b>YTD 2021</b>	<b>YTD 2020</b>
Operating activities	135.9	180.5	179.4	256.3
Investing activities	-53.3	4.8	-98.4	-102.8
Free cash flow	82.6	185.3	81.0	153.5
Adjusted free cash flow	97.5	150.8	101.0	187.7
Financing activities	-54.7	-68.6	-112.0	-121.7
Cash flow for the period	27.9	116.7	-31.0	31.8

\* Reference is made to NTG's 2020 Annual Report, page 85, for definition of key figures and ratios

<b>Balance sheet (DKKkm)</b>	<b>30/06-2021</b>	<b>30/06-2020</b>
Additions to property, plant, and equipment (excl. IFRS 16)	3.9	2.0
Balance sheet total	2,664.8	2,196.6
Net working capital	-162.9	-209.1
Net interest-bearing debt	369.4	447.6
Net interest-bearing debt, excluding IFRS 16	-186.1	-164.2
Invested capital	886.1	756.9
NTG A/S' shareholders' share of equity	478.5	269.1
Non-controlling interests	65.7	58.0

<b>Financial ratios</b>	<b>Q2 2021</b>	<b>Q2 2020</b>	<b>YTD 2021</b>	<b>YTD 2020</b>
Gross margin	21.4%	23.9%	21.6%	22.4%
Operating margin	8.0%	4.5%	7.3%	4.0%
Conversion ratio	37.3%	19.0%	33.9%	17.7%
ROIC Before tax			54.1%	28.5%
Return on equity			67.1%	15.4%
Solvency ratio			20.4%	14.9%
Leverage ratio			0.59	1.00

<b>Employees</b>	<b>YTD 2021</b>	<b>YTD 2020</b>
Average number of employees	1,469	1,468

## Management Report

Activity in the second quarter of 2021 exceeded pre-pandemic levels across all key markets.

Extraordinary market conditions within air and ocean freight continued in Q2 2021 with no impending indications of stabilisation, particularly within ocean freight.

In the Road & Logistics division, a combination of high activity and capacity shortages led to the introduction of rate increases on domestic and cross-border transports to mitigate increasing direct cost.

Net revenue in Q2 2021 increased 39.4% compared to Q2 2020, to DKK 1,720.0 million.

Acquired growth was 8.1% driven by the acquisitions of Saga Trans, TB International, Cargorange, Twente Express, and Neptun Transport. As of 1 April 2021, Saga Trans and TB International were merged into the acquiring NTG subsidiaries.

Organic growth including start-ups in Q2 2021 totalled 31.3% compared to Q2 2020.

While revenue in Q2 2020 was negatively impacted by COVID-19, particularly in the Air & Ocean division, both divisions surpassed pre-pandemic activity levels in the second quarter of 2021.

Gross profit increased 24.8% to DKK 368.6 million in Q2 2021 compared to DKK 295.4 million in Q2 2020, corresponding to a gross margin of 21.4% and 23.9%, respectively.

The gross margin decrease was driven by mounting capacity and price pressure in the Road & Logistics division and continued market imbalances in the Air & Ocean division.

Adj. EBIT increased 145.5% to DKK 137.5 million in Q2 2021 compared to DKK 56.0 million in Q2 2020.

The increase was driven by organic and acquisitive growth in gross profit and an increase in the conversion ratio in both divisions. These improvements were triggered by cost discipline, the full-year impact of cost savings, reorganisations, and restructurings in 2020, and a benchmark period affected by COVID-19.

Further, the increase in adj. EBIT includes a DKK 20.0 million net positive one-off effect in the Road & Logistics division related to the early termination and appertaining reassessment of a previously impaired lease agreement for an office and logistics facility in Switzerland.

The operating margin was 8.0% for Q2 2021. Adjusting for the net positive one-off effect in Switzerland, the operating margin was 6.8% for Q2 2021, compared to 4.5% in the same period last year.

Adj. EBIT in the Road & Logistics division increased 114.1% to DKK 112.6 million in Q2 2021 compared to Q2 2020, including the net positive one-off effect in Switzerland.

Adj. EBIT in the Air & Ocean division increased 1,013.6% to DKK 24.5 million in Q2 2021 compared to Q2 2020.

Minorities' share of adj. EBIT was 9.3% in Q2 2021 compared to 11.6% in Q2 2020.

Net working capital was negative DKK 164.8 million as of 30 June 2021, compared to negative DKK 208.9 million as of 30 June 2020. The development was due to increased activity during Q2 2021, payment terms in the Air & Ocean division affected by the current market situation, and the benchmark period affected by COVID-19-related deferred tax and VAT payments.

Adjusted free cash flow totalled DKK 97.5 million in Q2 2021 compared to DKK 150.9 million in Q2 2020. The decrease was mainly driven by the normalisation in net working capital, compared to Q2 2020, offsetting the improved operating performance in Q2 2021.

As of 30 June 2021, NTG had a negative net interest-bearing debt of DKK 186.1 million excluding IFRS 16. On 17 May 2021, access to liquidity was further strengthened by the establishment of a new committed credit facility of up to DKK 500 million.

## Management Report, continued

### Update on recent acquisitions

The acquisitions of TB International, Saga Trans, Cargorange, Twente Express, and Neptun Transport contributed with DKK 100.2 million in net revenue and DKK 5.7 million in adj. EBIT in Q2 2021.

On 16 July 2021, NTG entered into a conditional share purchase agreement regarding the acquisition of 100% of the shares in LGT Group AB, a leading full-service provider of transport logistics and warehousing solutions tailored to the furniture industry.

The acquisition significantly expands NTG's existing offering within furniture logistic and entails multiple opportunities for the LGT Group as well as NTG's existing subsidiaries.

The transaction values 100% of the shares in LGT Group AB at SEK 375 million on a cash and debt free basis excluding effects of IFRS 16.

Subject to approval by relevant competition authorities, expected in Q3 2021, NTG will finance the acquisition of LGT Group AB with available cash and credit facilities.

For more information, please refer to Company Announcement No. 18 - 21.

No integration costs were charged under special items in Q2 2021.

### Outlook

Following continued strong demand and financial performance above expectations for both divisions in Q2 2021, NTG raised its full-year expectations for 2021 on 1 July 2021.

The updated full-year outlook was based on performance exceeding expectations, particularly in the Air & Ocean division, but also following a better-than-expected ability to provide capacity for customers while simultaneously growing the business and protecting margins.

We maintain this guidance, and for the full year 2021, we expect to achieve a net revenue of DKK 6,300 - 6,700 million and an adj. EBIT of DKK 450 - 490 million.

The updated full-year outlook for 2021 assumes that the prevailing market conditions will persist throughout 2021 and that the current balance between supply and demand for transport services will not develop adversely. The financial outlook for 2021 is for NTG stand-alone and excludes the impact from the acquisition of LGT.

### Change in the Board of Directors

On 6 August 2021, it was announced in Company Announcement No. 19 - 21 that Ulrik Ross, member of the Board of Directors and Chairman of the Audit Committee, will step down from the Board of Directors with effect as of 31 August 2021.



## Road & Logistics

Strong financial results in the Road & Logistics division continued in the second quarter of 2021, and activity surpassed pre-pandemic levels.

A combination of strong demand and rate increases resulted in growth across all geographies despite supply chain turbulence in certain sectors and niches.

To address mounting capacity shortages in domestic and European road markets, and to safeguard the ability to serve existing and new customers across trade lanes, differentiated capacity surcharges were introduced during the quarter.

The sufficiency of such measures will be evaluated as the capacity situation and activity levels evolve during the remainder of the year.

### Net revenue

Net revenue for the division totalled DKK 1,325.8 million in Q2 2021 compared to DKK 975.2 million in Q2 2020.

Total growth was 36.0%, composed of organic growth of 25.2%, effects from acquisitions of 10.3%, and currency translation effects of 0.5%.

### Gross profit

Gross profit increased 24.8% to DKK 290.2 million in Q2 2021, compared to DKK 232.6 million in Q2 2020, corresponding to a gross margin of 21.9% and 23.9%, respectively.

The decrease was driven by mounting price pressure resulting from capacity constraints in certain geographies, and regulatory changes affecting transports within Denmark and with Denmark as an intermediate destination.

### Operating profit before special items (adj. EBIT)

Adj. EBIT for Q2 2021 totalled DKK 112.6 million, an increase of DKK 60.0 million compared to Q2 2020.

An early termination of the office and logistics facility in Switzerland as of 30 June 2021 resulted in the reassessment of a previously impaired lease agreement. A positive net one-off effect of DKK 20.0 million was recognised in the income statement, mainly under 'Amortisation and depreciation of intangible and tangible fixed assets'.

The operating margin increased 3.1 percentage points to 8.5%. Adjusting for the net one-off effect in Switzerland, the operating margin was 7.0% for Q2 2021, compared to 5.4% in the same period last year.

The increase was driven by a conversion ratio uptick of 16.2 percentage points to 38.8% in Q2 2021.

Adjusting for the net one-off effect in Switzerland, the conversion ratio for Q2 2021 was 31.9%, compared to 22.6% in Q2 2020.

The increase was a result of the organisational overhaul completed in 2020, efficiency improvements, and a benchmark period affected by COVID-19.

### SELECTED FINANCIAL INFORMATION

<u>(DKKm)</u>	<u>Q2 2021</u>	<u>Q2 2020</u>	<u>Organic growth</u>	<u>Acquisitions</u>	<u>Currency translation</u>	<u>Total growth</u>
Net external revenue	1,325.8	975.2	25.2%	10.3%	0.5%	36.0%
Gross profit	290.2	232.6	16.2%	8.1%	0.5%	24.8%
Adj. EBIT	112.6	52.6	101.5%	10.9%	1.7%	114.1%
Gross Margin	21.9%	23.9%				-2.0 p.p.
Operating margin	8.5%	5.4%				3.1 p.p.
Conversion ratio	38.8%	22.6%				16.2 p.p.

## Air & Ocean

The Air & Ocean division continued the double-digit growth trajectory in the second quarter of 2021, and activity was significantly above pre-pandemic levels.

Capacity constraints, port congestions, and cancelled sailings continued to affect customers' supply chains and productivity in the search for ocean freight solutions.

In air freight, a slight stabilisation of freight rates was registered on certain trade lanes, but volatility is expected to continue in the second half of the year.

In line with the previous quarter, prevailing market imbalances continued to redirect volumes to the open market as the search for competitive prices and security of capacity continued to intensify, and service intensity remained high.

Based on the agility embedded in the decentralised organisational structure, the Air & Ocean division continued to prosper in the volatile market environment in Q2 2021.

### Net revenue

The division achieved a net revenue of DKK 393.9 million in Q2 2021, compared to DKK 258.8 million in the same period last year.

Total growth was 52.2%, composed of organic growth of 54.2% and currency translation effects of negative 2.0%.

The organic growth was driven by higher air and ocean freight rates globally and broad-based activity increases (+52.3%). A start-up in the US established in Q3 2020 contributed positively to total growth (+7.2%), while the close-down and divestment of activities in primarily Turkey, Switzerland, Estonia, and Croatia had a negative impact (-5.3%).

### Gross profit

Gross profit increased 24.8% to DKK 78.4 million in Q2 2021, compared to DKK 62.8 million in Q2 2020, corresponding to a gross margin of 19.9% and 24.3%, respectively.

The development was driven by a combination of mix effects and some margin pressure as freight rates increased significantly compared to the same period last year.

### Operating profit before special items (adj. EBIT)

Adj. EBIT for Q2 2021 was DKK 24.5 million, representing an increase of DKK 22.3 million compared to Q2 2020.

Financial performance for the quarter was particularly strong in Denmark, Sweden, Germany, and the US.

The operating margin increased 5.3 percentage points to 6.2%, driven by a conversion ratio increase from 3.5% in Q2 2020 to 31.3% in Q2 2021 as a result of cost discipline and the full-year impact of cost savings, reorganisations, and restructurings completed in 2020.

### SELECTED FINANCIAL INFORMATION

<b>(DKKm)</b>	<b>Q2 2021</b>	<b>Q2 2020</b>	<b>Organic growth</b>	<b>Acquisitions</b>	<b>Currency translation</b>	<b>Total growth</b>
Net external revenue	393.9	258.8	54.2%	0.0%	-2.0%	52.2%
Gross profit	78.4	62.8	27.0%	0.0%	-2.2%	24.8%
Adj. EBIT	24.5	2.2	1,031.8%	0.0%	-18.2%	1,013.6%
Gross Margin	19.9%	24.3%				-4.4 p.p.
Operating margin	6.2%	0.9%				5.3 p.p.
Conversion ratio	31.3%	3.5%				27.8 p.p.

# Interim Financial Statements

## INCOME STATEMENT

(DKKm)	Q2 2021	Q2 2020	YTD 2021	YTD 2020
Net revenue	1,720.0	1,234.0	3,260.7	2,544.6
Direct costs	-1,351.4	-938.6	-2,556.8	-1,973.8
<b>Gross profit</b>	<b>368.6</b>	<b>295.4</b>	<b>703.9</b>	<b>570.8</b>
Other external expenses	-54.3	-50.5	-101.7	-98.2
Staff costs	-159.4	-146.5	-305.5	-288.4
<b>Operating profit before amortisation, depreciation, and special items (adj. EBITDA)</b>	<b>154.9</b>	<b>98.4</b>	<b>296.7</b>	<b>184.2</b>
Amortisation and depreciation of intangible and tangible fixed assets	-17.4	-42.4	-57.8	-83.2
<b>Operating profit before special items (adj. EBIT)</b>	<b>137.5</b>	<b>56.0</b>	<b>238.9</b>	<b>101.0</b>
Special items, net	0.0	-4.5	-4.2	-4.5
Financial income	0.9	1.1	1.1	1.9
Financial costs, other	-16.4	-11.3	-26.1	-23.8
<b>Profit before tax</b>	<b>122.0</b>	<b>41.3</b>	<b>209.7</b>	<b>74.6</b>
Tax on profit for the period	-19.1	-15.4	-40.2	-27.3
<b>Profit for the period</b>	<b>102.9</b>	<b>25.9</b>	<b>169.5</b>	<b>47.3</b>
<b>Attributable to:</b>				
Shareholders in NTG A/S	94.0	20.5	152.8	38.3
Non-controlling interests	8.9	5.4	16.7	9.0
<b>Earnings per share</b>				
Earnings per share (DKK)	4.2	1.2	6.8	2.1
Diluted earnings per share (DKK) for the period	4.1	1.2	6.7	2.1

## STATEMENT OF OTHER COMPREHENSIVE INCOME

(DKKm)	Q2 2021	Q2 2020	YTD 2021	YTD 2020
Profit for the period	102.9	25.9	169.5	47.3
<i>Items that may be reclassified to the income statement:</i>				
Foreign exchange adjustments of subsidiaries	4.0	6.6	4.9	-0.7
<i>Items will not be reclassified to the income statement:</i>				
Actuarial adjustments on retirement benefit obligations	6.8	-7.4	6.2	4.7
Tax relating to items that will not be reclassified	0	0	0	0
<b>Other comprehensive income</b>	<b>10.8</b>	<b>-0.8</b>	<b>11.1</b>	<b>4.0</b>
<b>Total comprehensive income</b>	<b>113.7</b>	<b>25.1</b>	<b>180.6</b>	<b>51.3</b>
<b>Attributable to:</b>				
Shareholders in NTG A/S	103.9	19.1	163.1	42.1
Non-controlling interests	9.8	6.0	17.5	9.2

## CASH FLOW STATEMENT

(DKKm)	Q2 2021	Q2 2020	YTD 2021	YTD 2020
Operating profit before special items	137.5	56.0	238.9	101.0
Amortisation and depreciation	15.5	42.4	55.9	83.2
Share-based payments	3.1	0.3	4.1	0.3
Change in working capital etc.	0.0	88.2	-70.0	95.9
Change in provisions	2.1	13.2	-1.2	12.4
Financial income received	0.9	1.1	1.1	1.9
Interest paid on leasing contracts	-6.9	-7.9	-14.4	-15.7
Other financial expenses paid	-9.5	-3.4	-11.7	-8.1
Corporation taxes paid	-6.8	-4.9	-19.1	-10.1
Special items	0.0	-4.5	-4.2	-4.5
<b>Cash flow from operating activities</b>	<b>135.9</b>	<b>180.5</b>	<b>179.4</b>	<b>256.3</b>
Purchase of intangible assets	0.0	-1.7	0.0	-1.9
Purchase of property, plant, and equipment	-1.6	-1.9	-3.9	-2.0
Disposal of tangible assets	1.4	0.0	1.9	0.4
Acquisition of business activities	-52.6	0.0	-89.7	-102.8
Changes in other financial assets	-0.5	8.4	-6.7	3.5
<b>Cash flow from investing activities</b>	<b>-53.3</b>	<b>4.8</b>	<b>-98.4</b>	<b>-102.8</b>
<b>Free cash flow</b>	<b>82.6</b>	<b>185.3</b>	<b>81.0</b>	<b>153.5</b>

## CASH FLOW STATEMENT, continued

(DKKm)	Q2 2021	Q2 2020	YTD 2021	YTD 2020
Repayment of lease liabilities	-37.7	-39.0	-73.9	-73.1
Repayments of other financial liabilities	-4.9	-8.0	-4.6	-26.3
<i>Shareholders and non-controlling interests</i>				
Purchase of treasury shares	0.0	-12.9	-21.0	-12.9
Dividends paid to non-controlling interests	-12.3	-9.1	-12.3	-9.1
Acquisition of shares from non-controlling interests	-0.1	-0.5	-0.6	-1.2
Disposal of shares to non-controlling interests	0.3	0.9	0.4	0.9
<b>Cash flow from financing activities</b>	<b>-54.7</b>	<b>-68.6</b>	<b>-112.0</b>	<b>-121.7</b>
<b>Cash flow for the period</b>	<b>27.9</b>	<b>116.7</b>	<b>-31.0</b>	<b>31.8</b>
Cash and cash equivalents at beginning of period	177.8	88.0	235.9	180.2
Cash flow for the period	27.9	116.7	-31.0	31.8
Currency translation adjustments	2.5	5.5	3.3	-1.7
<b>Cash and cash equivalents at 30 June</b>	<b>208.2</b>	<b>210.3</b>	<b>208.2</b>	<b>210.3</b>
<b>Statement of adjusted free cash flow</b>				
Free cash flow	82.6	185.3	81.0	153.5
Special items	0.0	4.5	4.2	4.5
Acquisition of business activities	52.6	0.0	89.7	102.8
Repayment of lease liabilities reversed	-37.7	-39.0	-73.9	-73.1
<b>Adjusted free cash flow</b>	<b>97.5</b>	<b>150.8</b>	<b>101.0</b>	<b>187.7</b>



## BALANCE SHEET, assets

(DKKm)	30/06-2021	31/12-2020	30/06-2020
Intangible assets	600.3	507.1	466.3
Property, plant, and equipment	77.5	91.3	94.4
Right-of-use assets	515.9	553.7	553.3
Other receivables	17.9	11.2	15.1
Deferred tax assets	11.1	10.0	6.7
<b>Total non-current assets</b>	<b>1,222.7</b>	<b>1,173.3</b>	<b>1,135.8</b>
Trade receivables	1,140.5	827.6	765.1
Other receivables	91.2	90.8	83.9
Cash and cash equivalents	208.2	235.9	210.3
Corporation tax	2.2	0.6	1.5
<b>Total current assets</b>	<b>1,442.1</b>	<b>1,154.9</b>	<b>1,060.8</b>
<b>Total assets</b>	<b>2,664.8</b>	<b>2,328.2</b>	<b>2,196.6</b>

## BALANCE SHEET, equity and liabilities

(DKKm)	30/6-2021	31/12-2020	30/06-2020
Share capital	453.0	453.0	448.5
Reserves	25.5	-120.7	-179.4
<b>NTG Nordic Transport Group A/S shareholders' share of equity</b>	<b>478.5</b>	<b>332.3</b>	<b>269.1</b>
Non-controlling interests	65.7	60.7	58.0
<b>Total equity</b>	<b>544.2</b>	<b>393.0</b>	<b>327.1</b>
Deferred tax liabilities	1.5	1.8	4.0
Pensions and similar obligations	141.7	149.8	147.3
Provisions	3.0	0.2	0.7
Financial liabilities	6.8	18.2	24.6
Lease liabilities	430.9	484.2	482.3
<b>Total non-current liabilities</b>	<b>583.9</b>	<b>654.2</b>	<b>658.9</b>
Provisions	59.9	62.0	63.5
Financial liabilities	15.3	21.5	21.5
Lease liabilities	124.6	132.4	129.5
Trade payables	1,101.0	854.9	770.9
Other payables	195.6	194.5	200.4
Corporation tax	40.3	15.7	24.8
<b>Total current liabilities</b>	<b>1,536.7</b>	<b>1,281.0</b>	<b>1,210.6</b>
<b>Total liabilities</b>	<b>2,120.6</b>	<b>1,935.2</b>	<b>1,869.5</b>
<b>Total equity and liabilities</b>	<b>2,664.8</b>	<b>2,328.2</b>	<b>2,196.6</b>

## STATEMENT OF CHANGES IN EQUITY – 1 January – 30 June 2021

(DKKm)	Share capital	Treasury share reserve	Translation reserve	Retained earnings	NTG A/S shareholder's share of equity	Non-controlling interests	Total equity
<b>Equity at 1 January</b>	<b>453.0</b>	<b>-4.4</b>	<b>-5.8</b>	<b>-110.5</b>	<b>332.3</b>	<b>60.7</b>	<b>393.0</b>
<b>Profit for the period</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>152.8</b>	<b>152.8</b>	<b>16.7</b>	<b>169.5</b>
Net exchange differences recognised in OCI	0.0	0.0	4.1	0.0	4.1	0.8	4.9
Actuarial gains/(losses)	0.0	0.0	0.0	6.2	6.2	0.0	6.2
Tax on other comprehensive income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Other comprehensive income, net of tax</b>	<b>0.0</b>	<b>0.0</b>	<b>4.1</b>	<b>6.2</b>	<b>10.3</b>	<b>0.8</b>	<b>11.1</b>
<b>Total comprehensive income for the period</b>	<b>0.0</b>	<b>0.0</b>	<b>4.1</b>	<b>159.0</b>	<b>163.1</b>	<b>17.5</b>	<b>180.6</b>
<i>Transactions with shareholders:</i>							
Share-based payments	0.0	0.0	0.0	4.1	4.1	0.0	4.1
Dividends distributed	0.0	0.0	0.0	0.0	0.0	-12.3	-12.3
Purchase of treasury shares	0.0	-1.8	0.0	-19.2	-21.0	0.0	-21.0
Acquisition of shares from non-controlling interests	0.0	0.0	0.0	0.0	0.0	-0.6	-0.6
Disposal of shares to non-controlling interests	0.0	0.0	0.0	0.0	0.0	0.4	0.4
<b>Total transactions with owners</b>	<b>0.0</b>	<b>-1.8</b>	<b>0.0</b>	<b>-15.1</b>	<b>-16.9</b>	<b>-12.5</b>	<b>-29.4</b>
<b>Equity at 30 June</b>	<b>453.0</b>	<b>-6.2</b>	<b>-1.7</b>	<b>33.4</b>	<b>478.5</b>	<b>65.7</b>	<b>544.2</b>

## STATEMENT OF CHANGES IN EQUITY – 1 January – 30 June 2020

(DKKm)	Share capital	Treasury share reserve	Translation reserve	Retained earnings	NTG A/S shareholder's share of equity	Non-controlling interests	Total equity
<b>Equity at 1 January</b>	<b>448.5</b>	<b>0.0</b>	<b>-7.5</b>	<b>-200.6</b>	<b>240.4</b>	<b>48.0</b>	<b>288.4</b>
<b>Profit for the period</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>38.3</b>	<b>38.3</b>	<b>9.0</b>	<b>47.3</b>
Net exchange differences recognised in OCI	0.0	0.0	-0,8	0.0	-0,8	0.1	-0,7
Actuarial gains/(losses)	0.0	0.0	0.0	4.7	4.7	0.0	4.7
Tax on other comprehensive income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Other comprehensive income, net of tax</b>	<b>0.0</b>	<b>0.0</b>	<b>-0,8</b>	<b>4.7</b>	<b>3.9</b>	<b>0.1</b>	<b>4.0</b>
<b>Total comprehensive income for the period</b>	<b>0.0</b>	<b>0.0</b>	<b>-0,8</b>	<b>43.0</b>	<b>42.2</b>	<b>9.1</b>	<b>51.3</b>
<i>Transactions with shareholders:</i>							
Share-based payments	0.0	0.0	0.0	0.3	0.3	0.0	0.3
Dividends distributed	0.0	0.0	0.0	0.0	0.0	-9.1	-9.1
Purchase of treasury shares	0.0	-2.8	0.0	-10.1	-12.9	0.0	-12.9
Addition of non-controlling interests	0.0	0.0	0.0	0.0	0.0	9.4	9.4
Acquisition of shares from non-controlling interests	0.0	0.0	0.0	-0.3	-0.3	-0.9	-1.2
Disposal of shares to non-controlling interests	0.0	0.0	0.0	-0.6	-0.6	1.5	0.9
<b>Total transactions with owners</b>	<b>0.0</b>	<b>-2.8</b>	<b>0.0</b>	<b>-10.7</b>	<b>-13.5</b>	<b>0.9</b>	<b>-12.6</b>
<b>Equity at 30 June</b>	<b>448.5</b>	<b>-2.8</b>	<b>-8,3</b>	<b>-168.3</b>	<b>269.1</b>	<b>58.0</b>	<b>327.1</b>

# Notes

## Note 1 – Accounting policies

The Interim Financial Report has been prepared in accordance with IAS 34 “Interim Financial Reporting” as adopted by the EU and additional requirements in the Danish Financial Statements Act.

Accounting policies, judgements and significant estimates applied in preparation of the Interim Financial Report are consistent with those applied in the consolidated financial statements for 2020. Reference is made to note 1.1 of NTG Nordic Transport Group’s 2020 Annual Report for a description of accounting policies. For a definition of financial key figures and financial ratios, please see page 85 of NTG Nordic Transport Group’s 2020 Annual Report.

NTG Nordic Transport Group has implemented all new EU-approved standards and interpretations effective as of 1 January 2021. None of these standards and interpretations have had a material impact on NTG Nordic Transport Group’s Financial Statements.

## Note 2 – Segment information and net revenue

Nordic Transport Group mainly derives revenue from freight forwarding services related to transport of goods throughout Europe and worldwide by road, air, and ocean.

(DKKm)	Road & Logistics		Air & Ocean		Eliminations etc.		Total	
	Q2 2021	Q2 2020	Q2 2021	Q2 2020	Q2 2021	Q2 2020	Q2 2021	Q2 2020
Segment net revenue	1,329.7	978.8	395.8	260.0	0.3	0.0	1,725.8	1,238.8
Net revenue (between segments)	-3.9	-3.6	-1.9	-1.2	0	0.0	-5.8	-4.8
Net revenue (external)	1,325.8	975.2	393.9	258.8	0.3	0.0	1,720.0	1,234.0
<b>Gross Profit</b>	<b>290.2</b>	<b>232.6</b>	<b>78.4</b>	<b>62.8</b>	<b>0.0</b>	<b>0.0</b>	<b>368.6</b>	<b>295.4</b>
Amortisation and depreciation	-14.8	-38.3	-2.3	-3.4	-0.3	-0.7	-17.4	-42.4
<b>Operating profit before special items (adj. EBIT)</b>	<b>112.6</b>	<b>52.6</b>	<b>24.5</b>	<b>2.2</b>	<b>0.4</b>	<b>1.2</b>	<b>137.5</b>	<b>56.0</b>

(DKKm)	Road & Logistics		Air & Ocean		Eliminations etc.		Total	
	YTD 2021	YTD 2020	YTD 2021	YTD 2020	YTD 2021	YTD 2020	YTD 2021	YTD 2020
Segment net revenue	2,512.3	2,051.9	759.7	503.9	0.3	0.3	3,272.3	2,556.1
Net revenue (between segments)	-8.2	-8.9	-3.3	-2.5	-0.1	-0.1	-11.6	-11.5
Net revenue (external)	2,504.1	2,043.0	756.4	501.4	0.2	0.2	3,260.7	2,544.6
<b>Gross Profit</b>	<b>549.7</b>	<b>444.7</b>	<b>154.2</b>	<b>125.9</b>	<b>0.0</b>	<b>0.2</b>	<b>703.9</b>	<b>570.8</b>
Amortisation and depreciation	-52.4	-74.9	-4.7	-6.9	-0.7	-1.4	-57.8	-83.2
<b>Operating profit before special items (adj. EBIT)</b>	<b>194.0</b>	<b>99.1</b>	<b>44.5</b>	<b>1.8</b>	<b>0.4</b>	<b>0.1</b>	<b>238.9</b>	<b>101.0</b>

\*Total assets and liabilities for each segment are not reported because such amounts are not regularly provided to the CODM (Chief Operating Decisions Maker)

<b>Net Revenue (DKKm)</b>	<b>Q2 2021</b>	<b>Q2 2020</b>	<b>YTD 2021</b>	<b>YTD 2020</b>
Denmark	556.6	445.0	1,066.6	920.5
Sweden	314.4	227.8	585.7	451.8
Germany	193.6	136.4	358.3	281.5
Finland	182.1	97.8	347.8	223.5
Other countries	473.3	327.0	902.3	667.3
<b>Total</b>	<b>1,720.0</b>	<b>1,234.0</b>	<b>3,260.7</b>	<b>2,544.6</b>

### Note 3 – Leases

Contracts are assessed at inception to determine whether NTG Nordic Transport Group is entering a lease. If a lease is identified, a right-of-use asset and a corresponding lease liability are recognised in the balance sheet at the contract's commencement date.

Lease liabilities are initially measured at the present value of future leasing payments under the contract, discounted using either the interest rate implicit in the contract, or (if the implicit interest rate is not available) an incremental borrowing rate appropriate for NTG Nordic Transport Group.

Right-of-use assets are initially measured at cost, equivalent to the relevant recognised lease liability

adjusted for any leasing payments made on or before the commencement date, any initial costs associated to the lease and other directly related costs including dismantling and restoration costs.

Subsequent to recognition, lease liabilities are measured at amortised cost using the effective interest method, adjusted for any remeasurements or contract modifications. Lease payments are allocated between reduction of the liability and interest expenses. Interest expenses are charged to the income statement over the lease period to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Subsequent to recognition, right-of-use assets are depreciated on a straight-line basis over the shorter of each asset's useful life and the relevant lease term and adjusted for any remeasurements of the lease liability.

The amortisation and depreciation on intangible and tangible fixed assets are affected by the net positive one-off effect of the early termination of an office and logistics facility in Switzerland, as described above.

(DKKm)	2021			2020		
	Land & buildings	Other plant and equipment	Total	Land & buildings	Other plant and equipment	Total
<b>Opening balance 1 January</b>	<b>339.2</b>	<b>214.5</b>	<b>553.7</b>	<b>295.6</b>	<b>223.1</b>	<b>518.7</b>
Additions from business combinations	4.6	3.5	8.1	62.2	0.5	62.7
Additions during the period	10.4	39.1	49.5	10.5	42.8	53.3
Disposals during the period	-32.1	-8.5	-40.6	0.0	-2.4	-2.4
Depreciation for the period	-6.0	-49.1	-55.1	-29.4	-48.7	-78.1
Foreign currency translation	0.4	-0.1	0.3	-0.9	-0.2	-1.1
<b>Carrying amount at 30 June</b>	<b>316.5</b>	<b>199.4</b>	<b>515.9</b>	<b>338.0</b>	<b>215.3</b>	<b>553.3</b>

## Note 4 – Acquisition and disposal of entities

### Acquisition during the year

On 28 January 2021, NTG completed the acquisition of 100% of the shares in Cargorange Sweden AB. The company operates mainly with transports between Sweden and the northern part of Continental Europe.

On 12 April 2021, NTG acquired a 100 % ownership interest in the UK-based freight forwarding company, Twente Express Limited. The company specialises in daily door-to-door parcel and pallet deliveries and collections to and from the Benelux area, as well as freight forwarding services to and from worldwide destinations.

On 11 June 2021, NTG acquired 75 % ownership in the Danish based freight forwarding company Neptun Transport A/S. The company is a specialist in road freight between Scandinavia and Eastern Europe, the Balkan countries, Turkey, and the Middle East. The company is particularly recognised for its competencies and track-record of servicing customers on complex trade lanes.

### Consideration transferred

The total considerations consist of cash payments of DKK 100.9 million, settled in connection with the transactions.

Adjusted for the fair value of acquired cash and cash equivalents of DKK 11.2 million, the net cash flow amounted to DKK 89.7 million (outflow).

### Earnings impact

During the respective periods after acquisition, the companies contributed with DKK 91.9 million to the Group's revenue, DKK 11.7 million to the Group's adj. EBIT and DKK 3.9 million to the result after tax. If the acquisition had taken place 1 January 2021 the Group's revenue would have amounted to DKK 3,341.2 million and result after tax would have amounted to DKK 173.9 million.

### Transaction costs

No material transactions costs were recognised during the period.

### Fair value of acquired net assets and recognised goodwill

Provisional fair values of acquired assets and liabilities at the acquisition date are given in the table below.

Fair value of acquired trade receivables and other receivables amounts to DKK 50.2 million. Collectability of receivables has been assessed based on Group credit assessment policies. In total DKK 0.4 million has been provided for as doubtful trade receivables.

Goodwill is primarily related to synergy effects from integration with NTG's existing infrastructure and network. Goodwill is non-deductible for tax purposes.

Integration of the companies is still ongoing, and consequently net assets, including goodwill and other intangible assets, may be adjusted, and off-balance

sheet items may be recognised for up to 12 months after the acquisition dates, in accordance with IFRS 3.

(DKKm)	Fair values at date of acquisition
Property, plant, and equipment	2.2
Right-of-use assets	8.5
Other receivables	1.0
Trade Receivables	49.2
Cash and cash equivalents	11.2
<b>Total Assets</b>	<b>72.1</b>
Financial Liabilities	0.4
Lease liabilities	8.5
Deferred tax liabilities	0.1
Corporation tax	0.4
Trade payables	32.0
Other payables	22.1
<b>Total liabilities</b>	<b>63.5</b>
Non-controlling interests' share of acquired net assets	0.3
<b>Acquired net assets</b>	<b>8.3</b>
Fair value of total consideration	100.9
<b>Goodwill and intangible assets arising from the acquisition</b>	<b>92.6</b>



**Note 5 - Related party transactions**

NTG Nordic Transport Group's related parties include the Group's Board of Directors, the Executive Board and close family members of these persons. Related parties also include companies in which these persons have significant influence.

None of the related parties have control of NTG Nordic Transport Group.

NTG Nordic Transport Group had the following transactions with related parties during the interim period:

<b>(DKKm)</b>	<b>YTD 2021</b>	<b>YTD 2020</b>
Sale of services to related parties	0.0	0.0
Purchase of other services from related parties	-0.1	-2,3
Rent and leasing from related parties	-3.0	-8.8
Loan and interest payments to related parties	0.0	0.0

No material transactions occurred during Q2 and are therefore not displayed.

**Note 6 – Treasury shares**

Treasury shares are bought back to meet obligations relating to acquisition of minority shareholders' shares in NTG subsidiaries under the "Ring-the-Bell" concept and to cover obligations arising under share-based incentive programs and potentially for other purposes such as payment in relation to M&A transactions.

	<b>Number of shares</b>	<b>Nominal value (DKKm)</b>	<b>Part of share capital</b>	<b>Market value (DKKm)</b>
<b>Treasury shares 1 January</b>	<b>222,747</b>	<b>4.4</b>	<b>0.98%</b>	<b>57.0</b>
Purchase of shares etc.	86,550	1.8	0.38%	21.0
Value adjustment				38.6
<b>Treasury shares 30 June</b>	<b>309,297</b>	<b>6.2</b>	<b>1.36%</b>	<b>116.6</b>

**Note 7 – Events after the reporting period***Acquisition of LGT Group AB*

On 16 July 2021, NTG entered into a conditional agreement to purchase 100 % of the shares in LGT Group AB, further described above and in Company Announcement No. 18 – 21. For the financial year ended 31 December 2020, LGT Group AB realised revenue of SEK 829 million and EBIT of SEK 65 million (IFRS). Closing of the agreement is expected in Q3 2021 subject to approval by relevant authorities. Fair value of the consideration totals approximately SEK 182 million, to be settled in cash upon completion (closing) of the transaction. The consideration is subject to certain adjustments prior to closing.

Operating results, assets, and liabilities of the acquired companies are recognised in the Group's consolidated financial statements from the date on which the transaction is completed. At the time these financial statements were authorised for issue, the transaction was not completed. As such, fair values of relevant assets and liabilities relating to the acquired entities cannot be determined. Further detailed disclosures relating to the acquisition will be included in the financial statements following completion of the transaction.

## Statement of the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the Interim Report of NTG Nordic Transport Group A/S for the period 1 January 2021 to 30 June 2021.

The interim consolidated financial statements of NTG Nordic Transport Group A/S, which have not been audited or reviewed by the Company's auditor, have been prepared in accordance with IAS 34 Interim

Financial Reporting as adopted by the EU and additional Danish disclosure requirements for interim financial reporting of listed companies. In our opinion, the interim consolidated financial statements give a true and fair view of NTG Nordic Transport Group A/S' consolidated assets, liabilities and financial position at 30 June 2021 and of the results of NTG Nordic Transport Group A/S' consolidated operations and cash flows for the period 1 January 2021 to 30 June 2021.

Furthermore, in our opinion the Management report includes a fair review of the development in NTG Nordic Transport Group A/S' operations and financial conditions, the results for the period, cash flows and financial position as well as a description of the most significant risks and uncertainty factors that NTG Nordic Transport Group A/S faces.

Hvidovre, 16 August 2021

### Executive Board

Michael Larsen  
Group CEO

Christian D. Jakobsen  
Group CFO

### Board of Directors

Eivind Kolding  
Chairman of the board

Jørgen Hansen  
Vice chairman of the board

Finn Skovbo Pedersen  
Board member

Carsten Krogsgaard Thomsen  
Board member

Ulrik Ross  
Board member

Jesper Præstengaard  
Board member

Karen-Marie Katholm  
Board member